

THE JOURNEY TO INTELLIGENT MANUFACTURING



AUSTRALIAN
MANUFACTURING
WEEK

AUSTRALIA'S PREMIER MANUFACTURING SOLUTIONS EVENT

9TH – 12TH MAY 2023 • MELBOURNE CONVENTION & EXHIBITION CENTRE

AMW IS AN AMTIL INITIATIVE



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Why Exhibit?

To be a part of the singular platform for Australian Technological excellence. Introduce your products and services to relevant industry clientele, network and generate leads. An opportunity to reiterate your capabilities to existing and new clients, all under the one roof of AMW.

Why Visit?

To witness the latest innovations in the advanced manufacturing sector and network with Industry pioneers.

AMW Products and Pavilions

Australian Manufacturing Week covers advanced manufacturing products and processes including:

- Additive & Digital Manufacturing
- Coating/Abrasives
- Digitalisation (IOT)
- Heat Treatment
- OH&S Products
- Plastics Technology
- Safety Solutions
- Welding
- Air Technology
- Components
- Engineering Products
- Joining
- Process Control & Measurement
- Raw Materials
- Sustainable Manufacturing
- CAD/CAM & Manufacturing Software
- Electrical, Electronics & Accessories
- General Manufacturing
- Materials Handling & Logistics
- Quality Testing
- Robotics/Automation & Control
- Vision/Camera Technologies & Scanners

Showcasing 7 Product Zones



MACHINE
TOOLS

Australia's premier advanced manufacturing and machine tool exhibition, showcases machine tools and ancillary equipment



ADDITIVE
MANUFACTURING

Spotlighting the latest advances in 3D printing



AUSTRALIAN
MANUFACTURERS
PAVILION

Showcasing the capabilities of Australia's precision engineering and advanced manufacturing sector



MANUFACTURING
SOLUTIONS

Offering optimised solutions to the most common challenges, from materials handling and safety to raw materials, software and integrated manufacturing solutions



ROBOTICS
& AUTOMATION

Covering robotics, the internet of things, digitalisation, automation and controls, everything you need for increased productivity and optimisation of manufacturing operations



WELD & AIR
SOLUTIONS

Highlighting advanced welding processes and air technology and reticulation



PLASTICS
TECHNOLOGY

Covering all aspects of injection moulding, moulded plastics, raw materials and plastics processes

Who will visit Australian Manufacturing Week 2023?

Australian Manufacturing Week provides you with a chance to present your products and services to some of Australia's most influential customers. AMTIL prides itself on the high calibre of visitors that it attracts to its events. Key decision makers such as company owners, directors and general managers make up a large portion of the total visitor numbers to recent AMTIL exhibitions.

It is anticipated that visitors from the following industries will attend Australian Manufacturing Week 2023.

- Aerospace/Defence
- Building/Construction
- Electronics
- Government/Education
- Maintenance
- Medical
- Packaging
- Plastics & Rubber Manufacturing
- Research & Development
- Transport/Distribution/Logistics
- Automotive
- Consulting/Contracting
- Food/Beverage/Tobacco
- Importers/Exporters
- Marine/Shipbuilding
- Metalworking & Tooling
- Petroleum/Coal/Chemicals
- Process Control & Instrumentation
- Sheet Metal Working
- Wood Products/Pulp/Paper
- Biotechnology
- Design/Specification
- General Engineering/Manufacturing
- Machinery & Equipment
- Materials Handling & Warehousing
- METS (Mining Equipment, Technology & Services)
- Pharmaceutical
- Recycling
- Telecommunications/IT

Australian Manufacturing Week is Australia's Premier Manufacturing Solutions event and will continue to incorporate the Austech Machine Tool zone. The statistics below are based on previous attendances at Austech/National Manufacturing Week and AMW Sydney 2022.

The top three job functions of 2019/2022 exhibition visitors

CEO/Director/Owner
General Manager/Managing Director
22.97%

Engineer/
Technical Manager
14.68%

CAD/CAM
Designer/IT
6.04%

The top industries represented at 2019/2022 of exhibition visitors

General Engineering
23.80%

Metalworking
& Tooling
8.58%

Machinery
& Equipment
7.60%

Automotive
5.5%

What they said about AMW Sydney 2022...

AMW2022 was by far the best trade show in our experience. Great atmosphere, confident and encouraging businesses to mix with and a good stream of interested prospects and industry partners over the 4 days. We are really glad we made the decision to exhibit.

Ray Keefe, Managing Director
Successful Endeavours

Our organisation found this years AMW run by AMTIL to be a great success. The number of people that visited the stand with opportunities arising from their visits is fantastic.

Grahame Aston
PIMA

Sutton Tools was extremely excited about the prospect of showcasing our Australian made tooling solutions during AMW. Our sales team were all present including some of our international partners and this decision certainly paid off as it was clear that visitors seemed very enthusiastic and willing to understand more about Sutton Tools total High Performance offer, showing their genuine interest by allowing us to set up meetings post the exhibition for further business development opportunities.

Peter Rollauer
Sutton Tools

We really appreciate the effort put in by all. The 2022 exhibition, for us, was well organised and a successful week.

Darren
SWI Engineering

AMW2022 was by far the best trade show in our experience ... We are really glad we made the decision to exhibit.

AMTIL are masters at arranging a world-class event, resulting in excellent lead generation for us. It is a unique opportunity for us to showcase the latest technology. We'll be back.

Paul Philips
Benson Machines

AMW2022 at ICC Sydney was a great success and we look forward to an even better AMW2023 at the Melbourne Convention Centre in May next year.

Frank Yao
Innofocus Photonics Technology Pty Ltd

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Stand Costs

	SQM	Member	Non Member
Space Only	54sqm and over	\$400 p/sqm	\$500 p/sqm
Shell Scheme	54sqm and over	\$470 p/sqm	\$570 p/sqm
Space Only	under 54sqm	\$430 p/sqm	\$530 p/sqm
Shell Scheme	under 54sqm	\$500 p/sqm	\$600 p/sqm

GST of 10% will be added to stand costs when invoiced

- Space Only**
- Bare concrete floor ready for your unique plans
- Shell Scheme**
- Side and rear walls as required
 - Signage: choice of two options (fascia or free-standing column)
 - Floor Carpet Tiles (grey)
 - Lighting: spotlights on walls or fascia
 - 1 x 240V Power Point

Inclusions

Inclusions for both Shell Scheme and Space Only options

- Comprehensive Online Exhibitor Manual
- Water & Compressed Air Connection *
- Lunch for Exhibitors during move-in
- Stand Cleaning
- Testing and tagging of appliances and accessories to meet venue requirements
- Visitor Information Tracker
- Electricity Consumption
- Swarf Bins (bookings essential)
- Meeting Room Facilities*
- Company Listing in AMW Exhibition Directory
- Digital Exhibitor Toolkit
- Provision and Removal of Cutting Fluids*
- Fork Lifts (up to 10 tonne)
- Exhibitor Lounge access

* Bookings essential

Payment Terms

- 10% DEPOSIT**
Required upon booking your stand
- 45% SECOND PAYMENT**
Due by 14th October 2022
- 45% FINAL PAYMENT**
Due by 14th April 2023

Exhibition Venue

Melbourne Convention and Exhibition Centre
Melbourne

Exhibition Date/Time

- Tuesday 09th May 10:00am-6:00pm
- Wednesday 10th May 10:00am-6:00pm
- Thursday 11th May 10:00am-8:00pm
- Friday 12th May 10:00am-4:00pm

Sales Enquiries

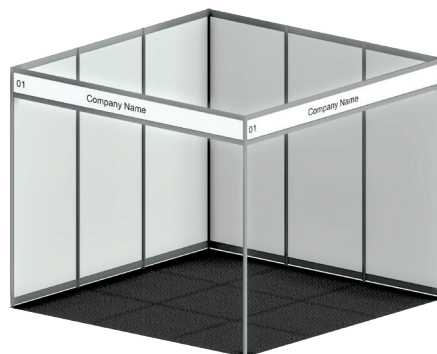
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AMTIL Membership: Rates listed above are applicable to financial AMTIL Members only. Non Members are welcome to apply for membership. Acceptance of AMTIL Membership applications are conditional upon applicants meeting the terms and conditions as stated in the special resolutions of the constitution of the Australian Manufacturing Technology Institute Limited.



BOOK YOUR STAND NOW!

Reap the benefits of AMTIL membership, contact us to learn more. www.amtil.com.au



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