

EXHIBITOR PROSPECTUS • SYDNEY 2024

[MANUFACTURING] with precision



AUSTRALIAN
MANUFACTURING
WEEK

AUSTRALIA'S PREMIER
MANUFACTURING
SOLUTIONS EVENT

17–19 APRIL 2024, SYDNEY

INTERNATIONAL CONVENTION CENTRE

AMW IS AN AMTIL INITIATIVE



Why exhibit at AMW?

Be a part of the singular platform for Australian Technological excellence.

Introduce your products and services to relevant industry clientele, network and generate leads.

Your opportunity to reiterate your capabilities to existing and new clients, all under the one roof of AMW.

Why visit AMW?

To witness the latest innovations in the advanced manufacturing sector and network with Industry pioneers.

What to see at AMW

Australian Manufacturing Week covers advanced manufacturing products and processes including:

- Additive & Digital Manufacturing
- Air Technology
- CAD/CAM & Manufacturing Software
- Coating/Abrasives
- Components
- Electrical, Electronics & Accessories
- Digitalisation (IOT)
- Engineering Products
- General Manufacturing
- Heat Treatment
- Joining
- Materials Handling & Logistics
- OH&S Products
- Process Control & Measurement
- Quality Testing
- Plastics Technology
- Raw Materials
- Robotics/Automation & Control
- Safety Solutions
- Sustainable Manufacturing
- Vision/Camera Technologies & Scanners
- Welding

AMW Sydney 2022
was by far the
best trade show in
our experience...
We are really
glad we made the
decision to exhibit.

Showcasing 7 Product Zones



AUSTECH – MACHINE TOOLS

Australia's premier advanced manufacturing and machine tool



ADDITIVE MANUFACTURING

Spotlighting the latest advances in 3D printing



AUSTRALIAN MANUFACTURERS PAVILION

Showcasing the capabilities of Australia's precision engineering and advanced manufacturing sector



MANUFACTURING SOLUTIONS

Offering optimised solutions to the most common challenges, from materials handling and safety to raw materials, software and integrated manufacturing solutions



ROBOTICS & AUTOMATION

Covering robotics, the internet of things, digitalisation, automation and controls, everything you need for increased productivity and optimisation of manufacturing operations



WELD & AIR SOLUTIONS

Highlighting advanced welding processes and air technology and reticulation



PLASTICS TECHNOLOGY

Covering all aspects of injection moulding, moulded plastics, raw materials and plastics processes

Who will visit Australian Manufacturing Week Sydney 2024?

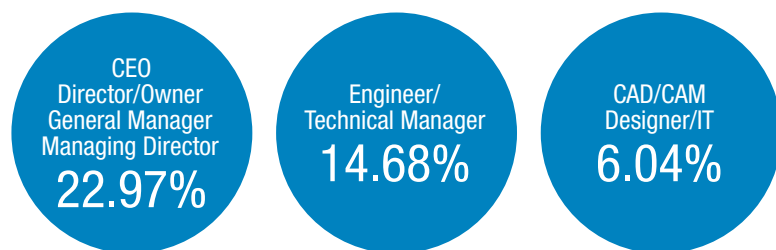
Australian Manufacturing Week provides you with a chance to present your products and services to some of Australia's most influential customers. AMTIL prides itself on the high calibre of visitors that it attracts to its events. Key decision makers such as company owners, directors and general managers make up a large portion of the total visitor numbers to recent AMTIL exhibitions.

It is anticipated that visitors from the following industries will attend Australian Manufacturing Week Sydney 2024.

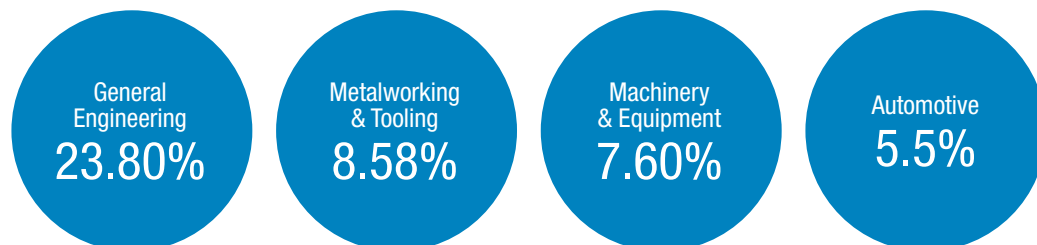
- Aerospace/Defence
- Building/Construction
- Electronics
- Government/Education
- Maintenance
- Medical
- Packaging
- Plastics & Rubber Manufacturing
- Research & Development
- Transport/Distribution/Logistics
- Automotive
- Consulting/Contracting
- Food/Beverage/Tobacco
- Importers/Exporters
- Marine/Shipbuilding
- Metalworking & Tooling
- Petroleum/Coal/Chemicals
- Process Control & Instrumentation
- Sheet Metal Working
- Wood Products/Pulp/Paper
- Biotechnology
- Design/Specification
- General Engineering/Manufacturing
- Machinery & Equipment
- Materials Handling & Warehousing
- METS (Mining Equipment, Technology & Services)
- Pharmaceutical
- Recycling
- Telecommunications/IT

Australian Manufacturing Week is Australia's Premier Manufacturing Solutions event and will continue to incorporate the Austech Machine Tool zone. The statistics below are based on previous attendances at Austech/National Manufacturing Week and AMW Sydney 2022.

The top three job functions of 2019/2022 exhibition visitors



The top industries represented at 2019/2022 of exhibition visitors



What they said about AMW Sydney 2022...

AMW Sydney 2022 was by far the best trade show in our experience. Great atmosphere, confident and encouraging businesses to mix with and a good stream of interested prospects and industry partners over the 4 days. We are really glad we made the decision to exhibit.

Ray Keefe
Successful Endeavours

AMTIL are masters at arranging a world-class event, resulting in excellent lead generation for us.

We really appreciate the effort put in by all. The Sydney 2022 exhibition, for us, was well organised and a successful week.

Darren Monson
SWI Engineering

Our organisation found this years AMW run by AMTIL to be a great success. The number of people that visited the stand with opportunities arising from their visits is fantastic.

Grahame Aston
PIMA

AMW Sydney 2022 was by far the best trade show in our experience... We are really glad we made the decision to exhibit.

AMTIL are masters at arranging a world-class event, resulting in excellent lead generation for us. It is a unique opportunity for us to showcase the latest technology. We'll be back.

Paul Philips
Benson Machines



Shell Scheme Stand

	SQM	AMTIL Member	Non Member
Shell Scheme	54sqm and over	\$495 p/sqm	\$595 p/sqm
Shell Scheme	under 54sqm	\$525 p/sqm	\$625 p/sqm

GST of 10% will be added to stand costs when invoiced

- Shell Scheme**
- Side and rear walls as required
 - Signage: choice of two options (fascia or free-standing column)
 - Floor Carpet Tiles (grey)
 - Lighting: spotlights on walls or fascia
 - 1 x 240V Power Point

Space Only Stand

	SQM	AMTIL Member	Non Member
Space Only	54sqm and over	\$425 p/sqm	\$525 p/sqm
Space Only	under 54sqm	\$455 p/sqm	\$555 p/sqm

GST of 10% will be added to stand costs when invoiced

- Space Only** – Bare concrete floor ready for your unique plans

All Stand Inclusions

Inclusions for both Shell Scheme and Space Only options

- Comprehensive online exhibitor manual
- Water and compressed air connection*
- Lunch for exhibitors during move-in
- Storage during exhibition
- Stand cleaning
- Testing and tagging of appliances and accessories to meet venue requirements
- Visitor information tracker
- Electricity consumption
- Swarf bins*
- Exhibitor lounge access
- Meeting room facilities*
- Company listing in AMW Exhibition Directory
- Digital exhibitor toolkit
- Provision and removal of cutting fluids*
- Exhibitor Networking Function
- Fork lifts (up to 10 tonne)
- Visitor product interest matchmaking portal

* Bookings essential

Payment Terms

- **10% DEPOSIT**
Required upon booking your stand
- **45% SECOND PAYMENT**
Due by Friday 13 October 2023
- **45% FINAL PAYMENT**
Due by Friday 8 March 2024

Exhibition Venue

International Convention Centre, Sydney

Exhibition Date/Time

- Wednesday 17 April 10:00am-7:00pm
- Thursday 18 April 10:00am-7:00pm
- Friday 19 April 10:00am-4:00pm

The Australian Manufacturing Technology Institute Limited (AMTIL) is the peak national body that represents the interests of manufacturing technology suppliers and users within the precision engineering and advanced manufacturing sector.

Since its establishment in 1999, AMTIL has grown to reflect the needs of its membership. The number of services on offer is continually expanding and AMTIL is always looking for new initiatives to support the industry. AMTIL has its finger on the pulse and is well placed to educate and support businesses and individuals in the manufacturing industry.

Whether you are a manufacturer, importer or distributor, or a general manufacturing technology company AMTIL has various offerings with which to help you and your business.



Shane Infanti
CEO AMTIL



AUSTRALIAN MANUFACTURING WEEK

AMTIL proudly owns and operates Australian Manufacturing Week – Australia's premier manufacturing solutions event.

Incorporating Austech, Australia's Premier Advanced Manufacturing and Machine Tool Exhibition, the Australian Manufacturers Pavilion and other specialised product zones, this week-long celebration of Australian Manufacturing provides AMTIL Members with the opportunity to:

- Learn about the latest technology
- Exhibit at significantly reduced prices
- Network with thousands of prospects, clients and key industry representatives.

EDUCATIONAL EVENTS

AMTIL seeks input from Members regularly to ensure a robust calendar of physical and virtual learning activities. Topics centre around but are not limited to:

- Business Management
- Industry issues and trends
- Latest technology.

NETWORKING EVENTS

AMTIL hosts regular opportunities for networking with other AMTIL Members and the wider industry. Focused on connection and collaboration, these events ensure regular opportunities for AMTIL Members to:

- Meet new people highly focused on advanced manufacturing
- Share ideas to help grow member's businesses
- Explore opportunities to collaborate.

EVENT TYPES INCLUDE:

- AMTIL Annual General Meeting & Networking Breakfast
- Christmas dinners, cruises, and other festive and social activities
- Corporate Golf Days
- Maximise Your Membership networking functions
- Women in Manufacturing networking and social activities.

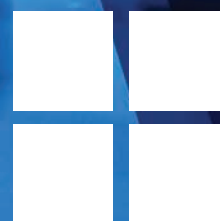
SYDNEY 2022 STATISTICS

6099
ATTENDEES



DAY 1: 1255 • DAY 2: 1610
DAY 3: 2012 • DAY 4: 1222

170
EXHIBITORS



VISITORS



TOTAL 5890

NSW	4107	VIC	761
QLD	674	SA	206
WA	74	ACT	63
TAS	3	NT	2



TOTAL 6099

AUSTRALIA	5890
OTHER	117
NEW ZEALAND	92

BOOK YOUR STAND NOW!

For Sales Enquiries contact Anne Samuelsson (*Head of Sales*)
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Reduced stand rates listed are applicable to financial **AMTIL Members only**.
Non Members are welcome to apply for membership. Acceptance of AMTIL Membership applications are conditional upon applicants meeting the terms and conditions as stated in the special resolutions of the constitution of the Australian Manufacturing Technology Institute Limited.



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